



Marketplace Process

1 to 2 Weeks

Build RFP and Complete Site Inspection

Leveraging the VECKTA request for proposal (RFP) builder, consider your finance options, system components, allocation of responsibilities, and evaluation criteria. Complete a site inspection to include in the market request and improve response quality.

3 to 5 Weeks

Proposal Window Open

Your RFP will be published to the VECKTA marketplace where best-fit suppliers will be notified of the opportunity. In app, suppliers will ask project questions, and submit their proposals to win your business.

1 to 2 Weeks

Review and Shortlist Suppliers

Review proposals from qualified suppliers and score each proposal using your evaluation criteria. Shortlist 2-3 suppliers with VECKTA's Rapid Ranker for efficient prioritization.

1 to 3 Weeks

Negotiate and Contract

Negotiate with top suppliers in order to drive the best long-term outcome for your onsite energy project. Award the project to the supplier of your choice and begin the contracting process.

1 to 3 Weeks

Award and Kickoff Project

Finalize and execute the contract, supported by VECKTA experts as needed. Typically, the first items to kickoff are the final design and interconnection application with the selected supplier.